

From: Stanley TRV IAS
Sent: Tuesday, July 15, 2014 2:58 PM
To: TRVKZKU - TRVKZKU
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Subject: Joining with Cute regarding

Dear George ,

Refer to my personal discussion with DGM and commercial Manager, AAI few day before regarding the implementation of Cute and also after a discussion with Mr Rodrics - From Srilankan, i would like to state that ,according to the AOC , considering the number of new carriers coming at Trivandrum International Airport , the counters which was already managed by Cute is not enough to cater the requirements .In this regards myself and Airport Manager(Maldivian) inspected all the counters at International terminal and it was noted that other than the counters allotted to us there were two more counters which is not installed with cute system by SITA . But it is regretted that without rectifying these counter issues ,AOC and the office bearers of Airport Authority of India is trying to grab the 3 counters which was allotted for us from 2008 by AAI Ie when SITA was unable to do their works on time .So it is always justifies , if you make use of the unattended two counters , which was currently not utilised by SITA and even after making use of the same if it finds that the same is not enough to cater the requirements of the conjunction .Along with the same i would like to highlight that there is enough space to put two more counters near to the Air India office .

It will be unjustified to pressurise us to provide our counters with out utilising the present available 2 counters(if necessary 2 more counters as mentioned above) , and the same will cause loose with 50-60 thousand INR per month for Airport Authority in regards to counter Rent. Unfortunately non of the Airlines is paying like us to AAI , for using the counters but to SITA a foreigner company and the same is 4 times more than the amount which we are paying to AAI.

According to the data available it is informed that that SITA is paying only with INR 10 / per passenger to Airport Authority which is less than what we are currently paying to Airport Authority .But don't understand what is the justification for promoting a foreign company by AAI when they are putting unjustified restriction for foreign airlines.

Hope AOC will consider my concern. Some of our members having wrong perception thinking that these all are government rules

which should be followed for avoiding back clashes .But Our Airlines are employing us to see that we are saving with every single penny for the welfare of Airline.

I request you to take up this matter along with security handling issue(which i have already raised with you last week) for upcoming AOC meeting and myself will try to be there for the same .

Thanking you in advance .

Regards
Stanley Paulus.V
Representative- India

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